



GROUP-IB PARTNER PROGRAM

Provide only the best in Threat Actor centric Cyber Security Solutions and Services to your customers.

17 years

of hands-on incident response

1000+

investigations worldwide

80 mln+

mobile device users protected by Group-IB's products

400+

world-class cybersecurity experts

60,000+

hours of incident response

1000+

threat actors in Group-IB's Threat Intelligence database

INTERPOL
EUROPOL

Official partner of Interpol and Europol. Group-IB is a member of the World Economic Forum.

OSCE

Recommended by the Organization for Security and Co-operation in Europe

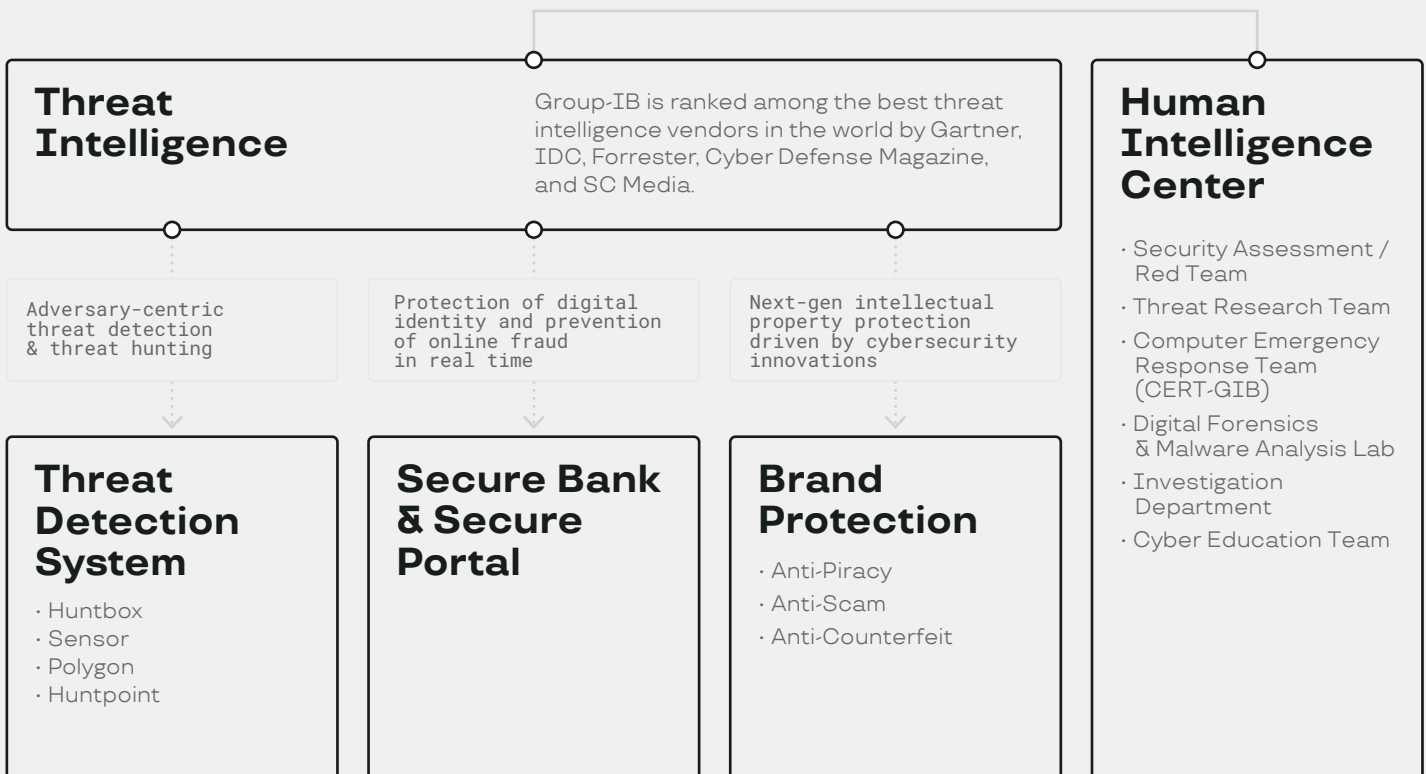
SWIFT

Approved as a cybersecurity service provider

KuppingerCole
IDC, Gartner, Forrester

Group-IB's products and services are recognised by top industry researchers – Gartner, IDC, Forrester, KuppingerCole

Group-IB's Security Ecosystem



60

Countries

400+

Enterprise Clients

See what our clients say on Gartner Peer Insights www.gartner.com/reviews

How we can cooperate

Title	Description	Cost
Agent	If you act as a trusted broker and want to establish relationships between clients and Group-IB — become a Group-IB Agent.	\$
Partner	If your company focuses on the cybersecurity market and is ready to support the full sales cycle and provide end-to-end IT security solutions to clients — become a Group-IB Partner.	\$ \$
Monitoring Centre Partner	If your company has the competencies of a Group-IB partner and wishes to launch a joint monitoring centre with Group-IB — become a Group-IB Monitoring Centre Partner.	\$ \$ \$
Distributor	If your company does not work with clients directly and deals with onboarding, training, and managing a number of partners to sell Group-IB's products and services to clients — become a Group-IB Distributor.	\$ \$ \$ \$

You will get:



Sales enablement

- Deal registration
- Dedicated sales manager
- Discounted partner pricing
- Joint business planning and review
- Sales training



Technical enablement

- Product training
- Access to software
- Technical product webinars
- Instructor-led technical training



Marketing enablement

- New partner kit
- Joint marketing plan development
- Proposal-based MDF
- Partner newsletter

What's in it for you?



Predictable revenue stream

100% renewal rate for Group-IB's products.



Best-in-class products and services

Group-IB is recognized as a leader by Gartner, Forrester, and IDC.



Increasing discounts

Sell more and get higher discounts for products and services.



Progressive marketing rebates

Sell more and get more guaranteed marketing rebates.



Support at all levels: Sales, Pre-Sales and Technical

Group-IB helps their partners before, during, and after-sales.

Ready to become a Group-IB partner?

Fill out a simple questionnaire and Group-IB's partner team will contact you.

